# **Legal Profession PQ- full notes**

NOTE-topic numbers in this outline do not directly match topic numbers in course outline BUT all content related to the problem questions is nonetheless included

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# **Topic 1 Sexual Harassment in the profession**

**Sexual harassment** → Unwelcome sexual behaviour that a reasonable person would anticipate would make someone feel offended, humiliated or intimidated.

### There are 3 relevant set of rules:

- 1. Sex Discrimination Act 1984 (Cth) s 28A → defines what constitutes sexual harrassment
- 2. Solicitors Rules → highlights solicitor duty to not harass
- 3. Barristers Rules→ highlights barrister duty to not harass

### Sex Discrimination Act 1984 (Cth) s 28A

- 1. For the purposes of this Act, a person **sexually harasses** another person (the person harassed) if:
  - a. the person makes an <u>unwelcome sexual advance</u>, or an unwelcome <u>request</u> for sexual favours, to the person harassed; OR
  - b. engages in <u>other unwelcome conduct of a sexual nature</u> in relation to the person harassed;

in circumstances in which a reasonable person, having regard to all the circumstances, would have anticipated the possibility that the person harassed would be offended, humiliated or intimidated

- (1A) For the purposes of subsection (1), the circumstances to be taken into account include, but are not limited to, the following: list includes:
  - Age,
  - Gender identity,
  - Disability
  - Status of the person harassed;
  - Relationship between the harassed person and the person
- 2. In this section: "conduct of a sexual nature" includes <u>making a statement</u> of a sexual nature to a person, or in the presence of a person, whether the statement is made <u>orally or in writing.</u>

### **Solicitors Rules**

# 42 Anti-discrimination and harassment

42.1 A solicitor must not

in the course of, or in connection with, legal practice or their profession, engage in conduct which constitutes—

- 42.1.1 discrimination,
- 42.1.2 sexual harassment,
- 42.1.3 any other form of harassment, or
- 42.1.4 workplace bullying.

### **Barristers Rules**

### 123 Anti-discrimination and harassment

- 1. A barrister must not in the course of, or in connection with, legal practice or their profession, engage in conduct which constitutes:
  - a. Discrimination,
  - b. sexual harassment, or
  - c. bullying.
- 2. For the purposes of subrule (1), conduct in connection with a barrister's profession includes, but is not limited to:
  - a. conduct at social functions connected with the bar or the legal profession, and
  - b. **interactions** with a person with whom the barrister has, or has had, a **professional** relationship.

# Legal profession approach to the issue:

### 1. Case law:

- Emphasises that a solicitor exploiting their position over a vulnerable employee constitutes sexual harassment → Hughes v Hill [2020] FCAFC 126
  - Noted both the professional status and breach of confidentiality as heightening severity of the misconduct and justifying aggravated damages
- Upheld sexual harassment for comments made under the guide of jokes → EFA [2021] NSWCA 339
  - BUT → there seemed to be a reluctance to punish barristers in those circumstances:
    - <u>Penalty Considerations</u>: While the barrister's actions were serious, financial penalties were adjusted due to pre-existing insurance costs.
    - <u>Unfitness to Practice</u>: The conduct, though vulgar and inappropriate, was not deemed sufficient to justify a finding of unfitness to practice.

### **Topic 2 Law Practice Management: Costs**

# Trust money

<u>Trust Money</u> = money paid by a client to a legal practitioner to be used in the provision of legal services.

- The money is owned by the client, and the practitioner is the 'trustee' – *ie they hold and administer the money for the benefit of the client* 

# 1. When are funds 'Trust Money'? s 129 Legal Profession Uniform Law

- 1. Trust money is money entrusted to a law practice in the course of or in connection with provision of legal services, <u>including</u>:
  - a. Money received for legal costs before the services have been provided
  - b. Controlled or transit money received by the practice
  - c. Money received by the practice that is **subject to a deal to handle money on behalf** of another person

### 2. Trust money **does not include**:

- a. Money received for services which have already been provided
- b. Money held by a practice for **purposes of investment**, **mortgage financing or other financial services**

# 2. Rules re handing of Trust Money

- Rules under Legal Profession Uniform Law:
  - Mixing: Trust money must not be mixed with other money  $\rightarrow$  s 146
  - Records: Permanent trust records must be held by a practice  $\rightarrow$  s 147
  - Maintaining funds: Practitioner must not, without a reasonable excuse, cause a deficiency in a trust account (ie must not exhaust all funds unless reasonable excuse)
     → s 148
  - Permission requirements: Trust money must be deposited into the firm/practitioner's general account, and must only be disbursed in accordance with directions given by the client → s 138

### 3. Sanctions for improper handling of Trust Money

- The extent to which a practitioner handles trust money with <u>reliability and integrity</u> is fundamental to the question of whether they are a fit and proper person to be entrusted to practice law → Law Society of NSW v Jones 1977
- Depending on the circumstances, improper handling of trust money can amount to (and give rise to consequences under) either:
  - a. Unsatisfactory Professional Conduct (s 296), or
  - b. Professional Misconduct (s 297) depending on severity

### **Costs and Billing**

Uniform Law sets out various requirements as to how legal services must be billed

### 1. Costs Must be 'Fair and Reasonable'

### - 172 – Costs must be fair and reasonable

- 1. A law practice must charge costs that are no more than <u>fair and reasonable in all circumstances</u> (and that are proportionate)
- 2. In considering whether costs are reasonable, courts will consider:
  - Skill/experience of lawyer
  - Level of complexity and labour involved
  - Circumstances of matter urgency, time spent, number of documents etc
- 4. A cost disclosure is *prima facie* evidence that legal costs in the agreement are <u>fair and</u> reasonable

#### - 173 – Avoidance of Increased Costs

- A law practice must not act in a way that unnecessarily results in increased legal costs
   should particularly act reasonably to avoid unnecessary delay resulting in increased costs
  - A contravention can amount to UPC or PM as can charging more than is fair and reasonable

### 2. Costs Must be Disclosed

### a. What must be disclosed:

As soon as practical, practice must provide client with information including:

- 1. Costs Information: Information disclosing the <u>basis on which legal costs</u> will be calculated in the matter and <u>an estimate of the total costs</u>  $\rightarrow$  s 174(1a)
- Changes: Where there is a change to anything previously disclosed, must provide the client with information disclosing the <u>change</u> and any significant change to the legal costs s 174(1b). Information must be sufficient to allow the client to make an informed decision as to whether to continue with matter → s 174(2b).
- 3. Additional information: Information provided under (1)(a) must include info about the client's rights to  $\rightarrow$  s 174(2a)
  - i. negotiate the costs
  - ii. negotiate billing method (e.g. by reference to timing or task)
  - iii. request an itemised bill where they have received one that isn't or only partially is
  - iv. seek the assistance of the designated local regulatory authority in the event of a dispute about legal costs

### b. How information must be disclosed

- Disclosure must be written  $\rightarrow$  s 174 (6)
- Practitioner must take <u>all reasonable steps</u> to satisfy itself that the <u>client understood</u> and gave consent to the proposed course of action and costs  $\rightarrow$  s 174 (3)
- Note additional requirements if <u>conditional fee arrangement</u> (below)  $\rightarrow$  s 181

### c. Exceptions

- A disclosure is <u>not required</u> for matters unlikely to exceed total costs of <u>\$700</u> → s 174
   (4)
- A standard, less detailed disclosure is required for matters unlikely to exceed total costs of  $$3000 \rightarrow $174 (5)$

### d. Consequences

- Non-compliance with disclosure obligations makes the agreement void  $\rightarrow$  s 178
  - Client not obliged to pay legal costs until they are determined by a regulatory authority
  - Law practice must cease any proceedings for recovery of costs until the determination has been made
- This is capable of amounting to unsatisfactory professional conduct or professional misconduct → s 178

### 3. How Costs must be calculated (Cost Agreements/Billing Method)

- Clients have a right to negotiate the billing method to be adopted  $\rightarrow$  s 174 (2)
- Practices generally free to choose their own method of calculating costs, and may choose to enter into a **cost agreement** as to how payable costs are to be determined  $\rightarrow$  s 180
- Any agreements not meeting below conditions are void  $\rightarrow$  s 185

### a. Conditional Cost Agreements (generally allowed) $\rightarrow$ s 181

- Agreements where **payment of costs are conditional upon the successful outcome** of the matter. These are allowed except in family or criminal matters

### Conditions:

- Must set out circumstances which constitute a 'successful' outcome, must be signed
  by client and must include a statement that the client has been informed of right to
  seek independent advice before entering agreement
- Must include cooling off period of at least 5 days, in which client can change mind and terminate agreement

### - Pros and cons:

- <u>Positives</u> no need to pay for a loss, allowing people who would not otherwise be able to fund litigation to take matter on
- <u>Negatives</u> 'winning' is often defined broadly, meaning you pay even when you haven't done very well (i.e. bad settlement)
  - If you lose you still have to pay winner fees this might not always be explained

# b. A Type of conditional cost agreement: Uplift Agreements (allowed) $\rightarrow$ s 182

- Agreements where the lawyer is entitled to **regular fees** + **percentage extra if the litigation is successful**. These are allowed
- Conditions:
  - Only allowed if the practice reasonably believes that a successful outcome is reasonably likely
  - Agreement must include an estimate/range of the uplift fee
  - Uplift fee cannot exceed 25%.
  - Not allowed in family law + criminal law cases

# c. Contingency/Percentage Agreements (not allowed) $\rightarrow$ s 183

- Arrangements where costs to lawyers are calculated based on a percentage of the amount won in the case. These are prohibited

### 4. Must provide a Bill

# - Requirements

- A bill must be given  $\rightarrow$  s 189
- Bills can be provided as either lump sum or itemised  $\rightarrow$  s 186
- Bills are void unless signed by responsible principal lawyer  $\rightarrow$  s 188
- Must provide progress reports if reasonably requested  $\rightarrow$  s 190

# - Requests for Itemised Bills

- Clients have the right to request an itemised bill within 30 days after the legal costs become payable  $\rightarrow$  s 187
- If an itemised bill is requested, the law practice must provide the itemised bill within 21 days  $\rightarrow$  s 187

### 5. Consequences (General)

Failure to comply with any of requirements re costs/ money can lead to finding of either unprofessional conduct or professional misconduct on behalf of either the responsible principal or any legal practitioner involved in giving the bill  $\rightarrow$  s 207