MLL405

EQUITY AND TRUSTS

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What is the difference between an exhaustive discretionary trust and a non-exhaustive

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TOPIC 3 – FIDUCIARY OBLIGATIONS

Definition and Scope

Fiduciary duties in equity refer to the obligations of trust and confidence which equity imposes on a particular person, where that person is in a particular relationship with another, making them bound to act for the benefit of the other. The fiduciary relationship is dependent upon an analysis of dominance. Where one person is capable of adversely affecting the interests of another because of their superior bargaining position, equity assumes what can be described as a 'watchdog' function and imposes strict obligations upon that person. *Any benefit gained is breach of fiduciary duty. Remedy will be account for profit.*Not every relationship of trust and confidence has fiduciary obligations imposed upon it.

Much depends on the individual circumstances. The position has been well summarised by Mason J (as he then was) in *Hospital Products Ltd v United States Surgical Corporation* [1984] 156 common lawR 41 at 54:

The accepted fiduciary relationships are sometimes referred to as relationships of trust and confidence or confidential relations; viz trustee and beneficiary, agent and principal, solicitor and client, employee and employer, director and company, and partners. The critical feature of these relationships is that the fiduciary undertakes or agrees to act for or on behalf of or in the interests of that other person in a legal or practical sense. The relationship between the parties is therefore one which gives the fiduciary a special opportunity to exercise the power or discretion to the detriment of that other person who is accordingly vulnerable to abuse by the fiduciary of his position.

According to Mason J then, one of the most important features of a relationship attracting the fiduciary aspect is the 'representative capacity' which one party assumes. Proof that actual trust or confidence exists is not a vital feature of these relationships. The distinguishing characteristic of a relationship which equity deems to be fiduciary is that its essence, or purpose, is to serve exclusively the interests of a person or group of persons. Hence, within a trust relationship, the essence of the arrangement is that a trustee holds and deals with property in the interest of beneficiaries, and the purpose of a partnership is to conduct a business in the joint interest of the partners.

When will a Fiduciary Relationship Arise?

- No Comprehensive definition
- Operates as a Protective Shield
- Supervises against the exploitation of vulnerable parties within a commercial/personal relationship

The relationships are generally distinguished by the following features:

- vulnerability arising through trust, loyalty and confidentiality between the parties the 'golden thread'
- The fiduciary has undertaken to act in a representative capacity
- The fiduciary has unilateral power to affect the weaker party (trustee v beneficiary)
- The weaker party legitimately expects that the stronger party will look after their legal/financial interests. Is this expectation reasonable?

It is possible for a fiduciary relationship to arise between parties who have not reached, and who may never reach, agreement on the consensual terms which are to govern the arrangement between them: United Dominions Corporation Ltd v Brian Pty Ltd (1985)

There is a reasonable expectation to act on another's behalf without any personal interest – Farah Constructions

- 1. **Is there a fiduciary relationship?** Go through the above factors. If the category already exists do not go through factors **IE** trustee and beneficiary. See recognised categories.
- 2. Is there a breach? Look at nature and scope of duties
- 3. Fiduciary Remedy (Account of Profit; Equitable Compensation; and Constructive Trust where the property can be Traced)

No pre-existing legal relationship

The concept of fiduciary is not simply restricted to the identification of a particular relationship; attention must also be given to the scope of the particular fiduciary relationship in the sense that the nature of the obligations must be considered. It is not necessary for the creation of a fiduciary relationship that the parties involved be within a concluded legal relationship.

A fiduciary relationship can arise and fiduciary duties can exist between parties who have not reached, and who may never reach, a particular agreement concerning the actual terms which are to govern their transaction. The fiduciary question does not, therefore, depend in any way upon a contractual or other legal obligation. The nature and extent of the duties assumed by a fiduciary are a question of fact in each case. A relationship may be fiduciary as to all, or as to only some, of its aspects.

Furthermore, the simple statement that a relationship is fiduciary does not provide a complete description of the legal nature of the relationship. Aspects of the relationship may also be governed by statute, common law (such as contractual or tortious obligations) and other equitable principles.

Characteristics

The fiduciary relationship, then, is a set of duties imposed by equity where equity deems them to be fair due to the particular nature of the relationship. Particular attention is given to relationships where one person acts as a representative of another, and is thereby placed in a superior position, making the other person vulnerable to abuse. (This often occurs where trust and confidence exist, but it is not confined to that situation.)

Equity will generally hold that such a relationship is fiduciary in nature. Equity watches over the conduct of the superior party and imposes certain duties and obligations upon the superior party. The scope of the duties and obligations depends on the individual circumstances, although there are, as we shall see, some basic duties that apply in all fiduciary relationships.

	LAC Minerals (Canadian case):
	Does a fiduciary duty arise in pre-duty relationships (negotiation stage)
Facts:	International Corona was a junior mining company that was investigating the mineral potential of a property at Hemlo in Northern Ontario. LAC Minerals, a senior mining company, heard of Corona's activity and arranged to visit the site. Corona gratuitously showed LAC's representatives detailed information about their geological findings, together with their underlying theory about its mineral potential and importance (potential joint venture project). In further discussions about development and financing options, detailed private information was disclosed. Corona was advised by LAC to aggressively pursue the Williams property. The matter of confidentiality was not raised.
	 There were three questions before the Supreme Court of Canada: Did a fiduciary relationship exist between Corona and LAC which was breached by Lac's acquisition of the property? Did LAC misuse confidential information obtained by it from Corona and thereby deprive Corona of the property
Held:	The court ruled unanimously that there had been a breach of confidence, and by 3-2 it was held that no fiduciary duty existed in this case, and by 3-2 that the imposition of a constructive trust on Lac in favour of Corona was the appropriate.
	 There are three conditions that must be present for a fiduciary relationship to exist: the fiduciary has scope for the exercise of some discretion or power; the fiduciary can unilaterally exercise that power or discretion so as to affect the beneficiary's legal or practical interests; and the beneficiary is peculiarly vulnerable to or at the mercy of the fiduciary holding the discretion or power.
	There was no element of dependency shown in this case.

	Howard v Commissioner of Taxation
	Does a fiduciary duty arise in pre-duty relationships (negotiation stage)
Facts:	Mr Howard was a director of Disctronics Ltd. In early 2005, he participated in a proceeding concerning a joint venture involving a purchase, lease and on-sale of a golf course. Whilst the joint venture was on foot, Mr Howard and two other directors of Disctronics, who were also members of the joint venture, endeavoured to have Disctronics become the purchaser of the golf course, although two other members of the joint venture did not agree.
	Subsequently, two other members diverted to their own use the business opportunity pursued by the joint venture. These two were later found in breach of their fiduciary duties owed to Mr Howard. Mr Howard was awarded equitable compensation following this. Upon the assessment of Mr Howard's income for the year 2005, the Commissioner of Taxation found that his share of the equitable compensation was part of his assessable income. Mr Howard argued that he received the compensation as constructive trustee of Disctronics and therefore the sum should not be included as part of his assessable income.
Held:	HC found that the amount of equitable compensation received by Mr Howard was not received by him as constructive trustee of Disctronics. The Court found that at the time Mr Howard obtained or became entitled to that amount, there was no actual conflict, and no real possibility of conflict, between his personal interests and his duties as a director of Disctronics. The Court ultimately found that the proceeds of the action were income in his hands and thus correctly assessed as assessable income
	Dismissing the appeal, HC held that Mr Howard did not receive the amount of equitable compensation as constructive trustee for Disctronics because, at the time Mr Howard obtained or became entitled to that amount, there was no actual conflict, and no real possibility of conflict, between his personal interests and his duties as a director of Disctronics. As to the litigation agreement, the Court held that as it provided for the assignment of Mr Howard's future income, rather than his underlying rights to receive those sums, the proceeds of the action were income in his hands. The sum received was correctly included in his assessable income.

The Hospital Products decision

One of the most important cases dealing with the actual creation and imposition of a fiduciary relationship is *Hospital Products Ltd v United States Surgical Corporation* (1984). This decision along with a number of subsequent HC decisions examine the relevance of contractual relationships to the imposition of fiduciary obligations. In particular, the commerciality of the agreement can often be found to preclude the existence of fiduciary duties.

fiduciary du	ties.
	Hospital Products Ltd v United States Surgical Corporation
	Does a fiduciary relationship exist? Or is it purely commercial?
Held:	HC unanimously held that Blackman had breached his contract. Maj held that he did not owe fiduciary obligations to USSC.
	HC unanimously held that there was a breach of contract but – by a majority, rejected the argument that the relationship was fiduciary.
	- Parties were at arms length
	- USSC in a position to protect itself
	 USSC not powerless or vulnerable when negotiating initial distributor contract Breach of contract available
	 Strong bias against the importation of equitable standards into commercial transactions Each party has a profit motive
	Mason J dissented on the ground that Ds were under a limited fiduciary obligation to protect
	USSC's Australian product goodwill. Mason thought that in circumstances equity could
	superimpose on contract. The parties could not see who was at arms length in the future.
	All factors indicated that the defendants were free to promote their own commercial interests
	and had not exclusively agreed to act in the interest of the USSC.

	Korda v Australian Executor Trutees (SA):
	An express trust
Facts:	AET, the corporate trustee of the trust scheme, claimed on behalf of the investors that the proceeds of a sale of standing timber and scheme land, which were payable to the companies, were subject to an express trust in their hands in favour of the investors. If correct, the proceeds were not available to newly appointed receivers.
	Pursuant to the terms of the commercial agreement, money received by the milling company from the sale of the timber had to be retained and applied as determined by the tripartite agreement. The net proceeds received were to be paid by instalments to the forest company, which in turn was to pay it to the trustee for distribution amongst the entitled covenant holders. Each company was required to maintain accounts and records specifying the class of covenant holders, the series of covenants to which the net proceeds were to be allocated and apportioned, and in the proportions in which those proceeds were to be distributed. Further the Milling company was required to submit its books and annual accounts for audit by the forest company's auditors.
	AET argued that these obligations, combined with the fact that the forests company and the milling company were to treat the proceeds as a whole fund kept separately from other funds, suggested an intention to create an express trust over the fund.
Held:	The arrangement did not create an express trust. The agreement did not specifically oblige the Milling company to keep the sale proceeds intact as a fund. Further, the accounting arrangements themselves were explicable by reference to the statutory and contractual obligations of AET.
	French CJ felt it was inappropriate to deduce an intention to generate the institutional consequences of the express trust purely for the purposes of reinforcing marketing promises contained in the initial prospectus.
	The critical matter in the end is the role that the alleged fiduciary has, or should be taken to have, in the relationship. It must so implicate that party in the other's affairs or so align him with the protection or advancement of that other's interests that foundation exists for the 'fiduciary expectation."

Fiduciary Duties

There are two essential duties that are imposed over a fiduciary relationship: the duty to avoid a conflict of interest, and the duty to account for any profit made. To some extent these duties overlap. Essentially, the duty to avoid a conflict of interest refers to the duty to avoid entering into a situation where personal and fiduciary duty conflict. In this respect, some attention needs to be given to the scope of the fiduciary's powers.

Scope

Not all actions that are carried out by a fiduciary are carried out in the course of performing fiduciary duties. These actions are outside the scope of the fiduciary relationships; they cannot constitute a breach, and are not accountable for any profit.

Determining the scope of the fiduciary's powers is a question of fact in each case. For example, a company director who is a fiduciary is not liable to the company for any private property purchases made or private investments entered into. In order to determine what is private, some consideration must be given to the nature of the business carried on by the company and the similarity of the business to the investments or transactions entered into.

SUMMARIES

TOPIC 8 SUMMARY – STATUTORY FORMALITIES AND COMPLETE CONSTITUTION OF EXPRESS TRUSTS

This looks at how express trusts are created, there are two types; express trust by transfer and express trust by declaration. The formalities look at what is required to make the trust effective.

This includes the following elements:

- Instruments required to be in writing this is not a deed refers to the equitable interest itself
- Time when the writing must be performed i.e. do you evidence it and then put it in writing or do you put it in writing straight away
- Note however where formalities do not apply i.e. transfer of shares, to a trust that does not exist (s.
 53, 1A and s. 53 1B would not apply) the trust can be created outside the realm of formalities must establish the three certainties

Unenforceable: This is active until it is challenged, at which time it will fail and becomes unenforceable. Trustee duties are owed until it fails.

Void: The trust is never valid from creation

Relevant statutory provisions

Property Law Act provisions

The current statutory formality provisions are set out in s 53(1) of the Property Law Act 1958 (Vic):

PROPERTY LAW ACT 1958 - SECT 53 - Instruments required to be in writing

- (1) Subject to the provisions hereinafter contained with respect to the creation of interest in $\underline{\mathsf{land}}$ by $\mathsf{parol}-$
- (a) no interest in <u>land</u> can be created or disposed of except by writing signed by the <u>person</u> creating or conveying the same, or by his agent thereunto lawfully authorized in writing, or by <u>will</u>, or by operation of law;
- (b) a declaration of trust respecting any <u>land</u> or any interest therein must be manifested and proved by some writing signed by some person who is able to declare such trust or by hiswill;
- (c) a <u>disposition</u> of an equitable interest or trust subsisting at the time of the <u>disposition</u>must be in writing signed by the <u>person</u> disposing of the same, or by his agent thereunto lawfully authorized in writing or by <u>will</u>.
 - (2) This section shall not affect the creation or operation of resulting, implied or constructive trusts.

The application of s 53

Section 53(1) of the *Property Law Act* applies to all attempts to create a trust expressly, whether by transfer or declaration (it will not, however, apply to resulting or constructive trusts per s 53(2)). The issue is not so much whether s 53(1) applies, but which sub–section of it applies. This is particularly important where the trust has not been created in writing for some reason. Where the trust has been created in writing, s 53(1) is complied with, and there is no need to consider the fine distinctions between the sub–sections.

Legal interest or subsisting equitable interest

The next consideration when determining which sub–section applies is whether or not the interest which is being dealt with is legal or a 'subsisting equitable' interest.

- Section 53(I)(a) applies to any interest (legal or equitable);
- Section 53(I)(b) applies to any interest (legal or equitable); and
- Section 53(I)(c) applies *only* to subsisting equitable interests.

Grey v IRC House of Lords [1960] AC 1, and PT Ltd v Maradona Pty Ltd (1992) 27 NSWLR 241

In *Grey* the word disposition was given a very broad meaning. The court stated: 'The word *disposition* is apt to include an act by an owner of property, the legal effect of which is that he ceases to be the owner of that property'. The direction to trustees here was regarded as an assignment of an equitable interest, which was subsisting because it had already been separated from the legal interest in the first transfer. Hence, the direction amounted to a declaration of trust and a disposition of a subsisting equitable interest. To amount to a disposition, no special words are required. It was found that it was a false distinction to differentiate between a document or act that is, and one that operates as, a disposition. This means that any act to get rid of the property, which is owned is regarded as a disposition. It is not restricted to acts that are direct assignments but includes clear directions to hold on trust, as long as such directions are irrevocable.

Declaration of Trusts

Declaration of trusts were initially itemized by Dixon J in Comptroller of Stamps VIC v Howard-Smith.

- A declaration of trust over a subsisting equitable interest
- An assignment of a subsisting equitable interest
- o A direction to a trustee to hold a beneficial interest on trust for another party

A direction by a beneficiary to a trustee, for the beneficial interest to be held on behalf of a different party, can be a disposition or an assignment of that equitable interest, to which para (1)(c) of the writing provisions would apply.

A declaration of trust refers to the creation of a new interest. Declarations include:

- An oral statement that property is to be held on trust for the benefit of another; if the declaration of trust is given over property which the settlor owns, the creation of trust always constitutes a declaration. A legal owner with full ownership is not thought to own two estates, one legal and the other equitable. If the legal owner declares a trust, an equitable interest may be created but it is purely a creation at this stage. See DKLR Holding Co (No 2) v CSD (NSW) (1980) 1 NSWLR 510.
- 2. A declaration of trust occurs where the legal owner transfers property to a third–party trustee. In this situation, the settlor declares that the third party is trustee for the benefit of the named beneficiary. The declaration may be by transfer or by direction.
- 3. A direction to the trustee that a beneficial interest is to be held upon trust for named beneficiaries also constitutes a declaration. This is exactly what occurred in *Grey* v *IRC*.
- 4. An assignment of an equitable interest never amounts to a declaration because it is considered as a transaction to transfer property rather than create it.

Disposition

A disposition has been defined as any act by the settlor to get rid of an existing interest. In the context of section 53(I)(c), a disposition refers to any act designed to get rid of a subsisting equitable interest. To establish a disposition for the purposes of that sub–section, it must be shown that there has been an act that will result in transferral of the interest and the interest must be classified as a subsisting equitable interest.

Disposition for the purposes of s 53(I)(a) is not limited to subsisting equitable interests and includes any act to get rid of a legal or an equitable interest. Arguably, a trust by transfer could amount to both a creation of an interest in the new beneficiary and a disposition of a legal interest to the third–party settlor. This form of disposition could be covered only by sub–s (a) because disposition in sub–s (c) must be read in the context of subsisting equitable interest.

Comptroller of Stamps v Howard Smith.

In that case, Dixon J then summarised the type of transactions which would amount to equitable dispositions:

- declaration of trust over the equitable interest, such as a sub-trust;
- an assignment of the equitable interest; and
- a direction that a third-party trustee holds a beneficial interest on trust for another party.

With respect to land, Section 53.1.B. must be manifested and proved by some writing and duly signed:

- 1. Declarations, not dispositions
- 2. land, not personal property
- 3. manifested and proved" by some writing
- 4. some person who can declare such trust
- 5. express trusts, not resulting, implied or constructive trusts

Summary of the differences

- A declaration primarily deals with the creation of a new interest. If the settlor has fill legal ownership, then the declaration of trust is regarded as a creation of a new interest only; this is because the settlor is not regarded as having two separate interests, one legal and one equitable. There has been no disposition of a subsisting equitable interest, hence only sub—s (b) applies and the transaction need only be evidenced in writing.
- A declaration occurs where a settlor transfers property to a third party. In such a situation the transaction is regarded as both a declaration and a disposition because the settlor creates a new equitable interest *and* gets rid of the legal interest. As such, either sub—s (b), or sub—s (a) applies. In such an overlap the stronger formality requirement rules, and the transaction needs to be created in writing.
- A direction to a third–party trustee to hold property on trust for a new beneficiary can also amount to a declaration of trust. In this situation there is both a declaration and a disposition, and any provision could apply (that is, sub–s (c) will apply only if the interest is classified as a subsisting equitable interest).
- A declaration is any method, oral or by transfer or direction, by which a new interest is created. The only transaction, which is not a declaration is an outright assignment. This is considered as purely a disposition of an interest.
- A disposition refers to any natural act to transfer the property and includes an assignment, a declaration or a direction, but not a mere authorisation. Disposition and declaration directly overlap except to the extent that declaration does not include an assignment. To this extent, sub—s (b) overlaps both sub—s (a) and sub—s (c).
- A disposition of a subsisting equitable interest occurs only if the equitable interest is subsisting at the time of the transaction. To be subsisting, the interest must have been created prior to the transaction; it cannot be created by the actual transaction itself, as *Grey v IRC* illustrates. In this situation, sub—s (c) applies.
- A disposition of a legal interest occurs whenever there has been a transfer, direction or assignment. In such a situation, sub—s (a) applies.

Cases dealing with the application of s 53(1)

The decision in Adamson v Hayes (1973) is one of the most important for the interpretation and application of s 53(1) of the Property Law Act. In that case, each member of the HC came to a different conclusion about the applicability of the provisions.

An agreement to assign an equitable interest constitutes, prima facie, a disposition of a subsisting equitable interest and must, therefore, be in writing. That was certainly the view of the High Court in Adamson v Hayes (1973), which involved an oral agreement dealing with equitable interests in mineral claims in Western Australia

If *DSS v James* is applied in Victoria, it means that, despite any overlap, subs (b) applies to all declarations of trust over land and they need only to be evidenced in writing. It is not clear whether it applies to declarations over subsisting equitable interests.

Exceptions to the application of s 53

Not all transactions involving the creation of express trusts are covered by the writing requirements in s 53 of the *Property Law Act*.

The following represents a summary of situations in which the section does not apply:

- a. The doctrine of part performance: If a beneficiary of a trust has acted so as to change their position on the faith that a trust exists, the beneficiary can prove the trust.
- b. It may be possible to create an express trust through equitable proprietary estoppel despite the lack of writing.
- c. The effect of s 53(2) excludes from the section constructive, resulting or implied trusts. These trusts are effective even if there is no writing to prove the trust.
- d. A legal owner against whom an oral trust is alleged may be prevented from denying the trust under the equitable principle that the statute is not to be used to cloak a fraud. (Estoppel and part performance may be used to prove the trust.)

Secret trusts

These can sometimes exist as independent trusts separate of a will Re Snowden, the requirements for a secret trust is, *Ledgerwood v Perpetual Trustee Co Ltd*:

- 1. The testator had an intention that the done is subject to a trust obligation
- 2. The testator's communication of the intention to the donee
- 3. The donees' acceptance of the obligation upon the testator's death

Quick Summaries

What is the difference between a legal interest and a subsisting equitable interest?

A legal interest is an interest that is categorised as having a legal identity because it complies with the statutory formality requirements. Hence, if the interest is in land, a legal interest will occur where a deed has been properly executed or, in the context of digital conveyancing, where the online document satisfies the Electronic Conveyancing Law. A subsisting equitable interest is an interest that pre-dates the creation of a trust, but which is only recognized in the equity jurisdiction. In this sense, a subsisting equitable interest would be a beneficial interest under an express trust that is subsequently, for example, transferred to a subtrust. The beneficial interest is equitable because it is recognized as proprietary in the equity jurisdiction. It is subsisting because it is created by the anterior express trust and not the subsequent sub-trust.

Why was it that the interest in Grey v IRC could be classified as 'subsisting'?

Hunter was the beneficiary under a bare trust of 18,000 shares. Grey was the trustee. On 18 February 1955 Hunter orally and irrevocably directed Grey to hold those shares on various trusts for Hunter's grandchildren. One week later Hunter executed various declarations of trust confirming the effect of the oral direction given to Grey. The issue was whether the oral directive was effective to pass the interest? If it was then stamp duty was only payable on a nominal basis on the confirming declarations. The House of Lords ruled against Grey and found that the oral directions were ineffective. This was the disposition of a subsisting equitable interest and needed to be in writing. The equitable interest on the facts was subsisting because Hunter was a beneficiary under a bare trust and he was disposing of that interest by way of a direction which was held to constitute a disposition and which effectively attracted the formality requirements for writing. Because the direction was only oral, the disposition was ineffective and ad valorem stamp duty had to be paid on the written declarations of trust.

Are the formality requirements for the creation of an express trust over 'subsisting equitable interests' different from those with respect to legal interests?

The cases indicate that where an express trust is created with the trust property constituting a subsisting equitable interest, the relevant formality requirements will be either s53(1)(c) and this requires writing. This is effectively the same formality requirement as is applicable under s53(1)(a) for the creation of express trusts over legal interests. In both cases, the creation of the trust over pre-existing trust property must be in writing nor oral.