#### **Class 1 Ethics**

#### **Importance of ethics**

- It's a means of deciding a course of action to achieve our goals
- Ethical behavior can:
  - Attract customers improve value
  - Attract employees improve productivity improve value
  - Attract investors improve value

#### Theory

'Ethics provides a set of standards for behavior that helps us decide how we ought to act in a range of situations. In a sense, we can say that ethics is all about making choices, and about providing reasons why we should make these choices.'

# Three broad types of ethical theory

- 1. Consequentialist theories
  - Utilitarian: is good for large groups as it adds all the good and bad
  - Egoistic
  - Common good approach: is based on the general will of the people
- 2. Non-consequentialist theories
  - Duty based approach
  - Rights approach
  - Fairness approach or Justice approach
  - Divine command approach
- 3. Agent centred theories
  - Virtue approach: Confucius makes standards
  - Feminist approach: caring approach

#### **Applied ethics**

- Obligatory
- Impermissible
- Permissible
- Supererogatory

## **Ethics and psychology**

- Framing effects
- Overvaluation outcomes: punish outcomes more harshly than intensions
- Status Quo tendency: generally, stick with default option when given choice
- Overconfidence bias
- Egocentric bias

## **Ethics considerations in IS**

- Interactivity
- Invisibility: lack of transparency relative to computers and their applications
- Privacy:
  - Reliability: trustworthy and competent data collector
  - Ungovernable diffusion: propagation of information
  - Data mining: profiling of individuals

- Identify theft: fraud
- Malicious attack: hacking and aggression
- Digital divide:
  - Economic inequality relative to access to information technologies
  - Unjustifiable and unethical exclusion of different groups with regard to information

### **Moral dimensions**

Ethical issues raised by IS:

- Information rights and obligations
- Property rights and obligations
- Accountability and control
- System quality
- Quality of life

## Concepts for ethical analysis of IS and managers of IS

- Responsibility accepting the costs, duties and obligations for decisions
- Accountability identifying responsible parties
- Liability allows recovery for damage done to individuals or organizations
- Legal process laws are know and understood with ability to appeal to higher authorities possible

# **Ethical analysis process**

- 1. Identify and define the facts
- 2. Define the conflicts and the values involved
- 3. Identify stakeholders
- 4. Identify your options
- 5. Identify the consequences of your options

## **Class 2 Structure of Financial Information**

# **Using Financial statement to evaluate performance**

- Profitability for shareholders: ROE = CI/CSE
- Profitability from total operations: NROA/OROA = NOPAT/OA
- Firms add value if:
  - $ROE > r_e$
  - OROA > WACC
- BVE = Book Value of Equity = A L = CSE = Net asset
- RI =  $CI_t BVE_{t-1} \times r_e$