Contents

The ratio decidendi and obiter dicta of a case	4
Invitations to treat	4
Contractual formation	
Revocations to offer	5
Acceptance (postal acceptance)	6
Intention, Consideration, Formalities, Capacity and Illegality	
Intention (Social and Domestic)	6
Consideration	7
Promissory/estoppel	8
Capacity	8
Legality (Restraint of trade)	8/9
Genuine consent	
Mistake	10
Misrepresentation	11
Duress	12
Unconscionable contracts	
The contents and interpretation of a contract	
Terms	13
Collateral contracts	14
Conditions and warranties	14
Terms by signature	15
Incorporation by notice	16
Exclusion or exemption clauses	17
Implied terms	
Terminating a contract and remedies for breach	
Termination by performance	18/19
Termination by agreement	20
Termination by breach	21
Termination by frustration	21/22/23
The remedy of damages	24/25/26/27
Consumer Law	
Section 18 marketing and advertising	27/28
Section 18 pre-contractual negotiations	29
Section 18 statements of opinion or predictions	30
Section 18 and silence	30
Section 18 and disclaimers	
Prohibition of unconscionable conduct/unfair terms	
Specific false provisions	

Agency

Apparent Authority	33
Ratification	34
Duties of an agent	34
Liabilities of an agent	35
Agency for necessity	
Partnership Law	
Fiduciary obligations	36
Partnership property	37
Liability for partnerships	37/38
Corporation law	
Nature and formation of companies	39
Liability of a company for the acts of its agents	40
Duties and liabilities of directors and other officers	40
Law of torts	
Law of negligence	41
Duty of care (economic loss/negligent misstatement)	
Liability of third party	43
Breach of standard care	43/44
Remoteness of damage	45

The ratio decidendi and obiter dicta of a case

DONOGHUE v STEVENSON (pg.16)

"Snail in the bottle" case

- Donoghue drank ginger beer which was found to have decomposed snail inside
- Donoghue complained of stomach pains and doctor reported it was gastro
- Donoghue sued Stevenson for injuries
- The house of lords decided in Donoghue's favour
- = Manufacturers of products owe a duty of care to the consumer

GRANT v AUSTRALIAN KNITTING MILLS (pg.16)

"Sulphides in underwear causing irritating rash"

- Grant contracted dermatitis because of sulphides present in underwear
- Bed for 17 weeks then hospitalised for 4 months
- Superior courts decided in Grant's favour (using Donoghue v Stevenson)
- = Manufacturers owed the consumer a duty of care

Invitations to treat

HARVEY v FACEY (pg. 30)

"Bumper Hall Pen"

- Harvey enquired on the price of the pen
- Facey did the lowest price he could offer would be 900 pounds (offer)
- Harvey agreed to purchase
- Facey refused to sell, so Harvey sued for a breach of contract
- = Contract would be made only if Facey accepted the offer from Harvey to buy the pen at 900 pounds, in which he did not do

PHARMACEUTICAL SOCIETY OF GREAT BRITAIN V BOOTS CASH CHEMISTS (SOUTHERN) Ltd (pg. 30)

"Supplies displayed on shelves"

- Boots displayed supplies on shelves for customers to select and take to the cash register
- Qualified pharmacists would assist at checkout
- Society prosecuted Boots, and argued the offer = chemist placing items on shelves, which was accepted and the contract made = customers putting drugs in a basket
- Boots argued placing the goods on the shelve was an invitation to treat, and the offer = customers taking it to the cashier, who accepted under supervision
- = The court accepted Boots argument

CARLILL v CARBOLIC SMOKE BALL Co (pg. 31) = Offer

"Influenza prevention"

- Defendant offered to pay 100 pounds to anyone who used their influenza carbolic smoke ball in accordance to their directions and still caught influenza
- Carlill (plaintiff) bought and used the smoke ball but still caught influenza
- Carlill claimed the 100 pounds, however sued when rejected
- = Court rejected the defendant stating it was a 'mere puff' and too vague, therefore Plaintiff was entitled to the 100 pounds

LEONARD v PEPSICo (pg. 31) = Advertisments

"Pepsi points for rewards"

- Pepsi points could be purchased for an additional 10 cents each, if someone wanted an item but had insufficient points
- An advert was made stating 'harrier fighter 7,000,000 Pepsi points'
- Leonard decided to purchase the fighter for 7,000,000 points
- PepsiCo rejected the order
- = Court decided the advertisement was a mere puffery, as a reasonable person wouldn't conclude that offer

Revocation to offer

BYRNE & Co v LEON VAN TIENHOVEN Co (pg. 32)

"Goods offered, but withdrawn by a letter with a late arrival"

- Tienhoven offered Byrne goods for sale on the 1st October
- Byrne received the offer on 11th October, in which he accepted that day
- However on the 8th Tienhoven sent a withdrawal letter
- Byrne didn't receive the withdrawal until 20th October
- = It was held the withdrawal of the offer was ineffective and the contract binding both parties was made on the 11th October