#### **STUDY GUIDE**

#### ETC1000- Business and economic statistics

### 1. Data, Information, Decisions

- Statistics is about getting information from data and using the information to make decisions
- intuition or accepted wisdom can often be wrong or misleading, we need hard evidence

Business Intelligence- software applications used to analyse an organisation's raw data

- 1. Descriptive Analytics describe data
  - describing characteristics of a set of data
- 2. Diagnostic Analytics correlations in data
  - discovering patterns or correlations in data
- 3. Predictive Analytics building models
  - building models that allow us to predict outcomes
- 4. Prescriptive Analytics using models
  - using models to design actions that will influence outcomes

## Big Data

- a collection of large and complex data sets
- bringing together data from different sources
- difficult to process using standard data management tools
- requires computing (to manage and organise the data), visualisation (to identify patterns and relationships), statistics (to discover patterns and develop models)

# 2. Sources of Data

 data comes from many sources: company, databases, government reporting, market research, etc.

## Electronic data capture

- electronic data capture has allowed the volume of data to grow enormously and improve quality of data (less measurement error)
- difficulty to link data about one subject from different sources

# Surveys

- source of data
- extracting targeted information
- allows us to relate information together (eg. person characteristics and preferences)
- learning directly from the people we are most interested in
- Challenges:
  - 1. Questions that extract the right information and are clearly worded
  - 2. Samples that are representative, not biased, sample from the wider population

### Bias

- 1. Selection Bias: the sample is chosen in a way that makes it not representative (solution: take random sample)
- 2. Non-Response Bias: not all who are selected for a sample will respond
- 3. Response Bias: responding with the incorrect information
- it is more important to have a random & representative sample than a large sample!

## Notes:

What kinds of things are we trying to achieve in an initial data exploration?

- Discovering what data is available