## **Table of Contents**

Lecture One - Introduction	1
Lecture Two - Budgeting	3
Lecture Three - Developing a Master Budget	5
Lecture Four - The Accounting System	6
Lecture Five - Business Plan	8
Lecture Six - Managing and reporting working capital	8
Lecture 7 - The Income Statement	11
Lecture 8 - The Balance Sheet	13
Lecture 9 - The Cash Flow Statement	17
Lecture 10 – Sustainable Business	19
Lecture 11 - Short-Term Planning Decisions	22
Lecture 12 - Capital Expenditure Decisions	23

## **Lecture One - Introduction**

- 1. What are the three forms of private enterprise?
  - Service businesses
  - Merchandising businesses
  - Manufacturing businesses
- 2. What are three common business forms?
  - Sole proprietorship (like Sweet Temptations)
  - Partnership (like KPMG)
  - Company/corporation (like JB Hi Fi Ltd)
- 3. Choice of legal business form is an important decision because legal form determines what three things?
  - Business owners' personal obligation for the debts of the business
  - Taxation
  - Legal/regulatory requirements including financial reporting requirements
- 4. What type of accounting information do users inside the business rely on and for what three things?

Management accounting information to support planning, operating and evaluating activities

# 5. What type of accounting information do users external to the business rely on and for what?

Financial accounting information to decide whether to engage in some activity with the business (like buying some shares)

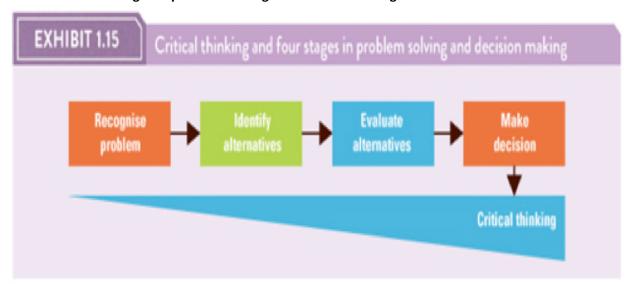
#### 6. What management accounting information is used for internal users (five things)?

- Budgets
- Cost analysis
- Cost reports for products and services
- Periodic (e.g. monthly/weekly/daily) actual financial results for business subunits
- One-off reports or analysis to support non-routine decision making

#### 7. What financial accounting information is used for internal users (two things)?

- Form and content determined by GAAP Generally Accepted Accounting Principles (GAAP) are the currently accepted principles, procedures, practices and standards used in Australia for external reporting
- Periodic reporting (annual, interim)

### 8. What are the four stages in problem solving and decision making?



## 9. What six things does a business plan typically include?

- Description of the business
- Marketing plan
- · Operating plan
- Environmental management plan