

## **Topic 1: The Investment Background**

- *Required rate of return* = *real risk free rate* + *inflation premium* + *risk premium*
- Risk profiles and return preferences **differ** in accordance with ***age, wealth and income***
- Investor types:
  - Individual investors (life stage matters, risk & return profiles differ, & tax management is important)
  - Institutional investors (maintain relatively constant profile overtime, legal & regulatory constraints are pertinent)

### **Individual Investor Life Cycle**

- An investor's investment strategy changes as he progresses through the stages of the investor life cycle.
- An individual's strategy will always incorporate *life insurance* as protection for family members, and a *cash reserve* equal to about six months' worth of living expenses to meet unforeseen circumstances

- **Figure 1.1**

1. **Accumulation phase** – *High risk* tolerance is assumed in pursuit of above-average returns
  - Early years of career with relatively low net worth and potential outstanding student debt
  - Long-term investment horizon means the reinvestment of above-average returns will be subject to the benefit of compounding over a long period of time
  - **Short-term goals:** satisfy *immediate* needs such as a down-payment on a house or car
  - **Long-term goals:** plan for *children's needs* and retirement
2. **Consolidation phase** – *moderate to high risk* tolerance is assumed in line with the long-term horizon
  - Past mid-point of career with income likely exceeding living expenses, and so excess can be invested
  - As the *main goal is retirement planning*, investment horizon is still long-term and above-average returns are still preferred **without excess risk** putting the current nest egg in jeopardy
  - **Short-term goals:** *meeting children's needs and holidays*
  - **Long-term goals:** *retirement planning*
3. **Spending and Gifting phase** – *Low risk* tolerance is assumed to preserve capital.
  - Starts at retirement when earning years have concluded.
  - Capital preservation is the focus with returns only required to keep pace with inflation to protect against a decline in real value of savings.
  - **Short-term goals:** lifestyle needs and gifts to family members or charities
  - **Long-term goals:** estate planning

### **PORTFOLIO MANAGEMENT PROCESS**

1. Formulate investment policy statement
2. Examine current and project financial, political, economic, and social conditions
3. Construct the portfolio
4. Monitor and modify investor needs, environmental conditions, and portfolio construction → portfolios are not intended to stay fixed: whilst rebalancing creates costs, it is more costly to hold unfavourable positions.